

September 2008

Issue: 1



Why a Project Management Company is Good for Your Business

Businesses need to outsource for many reasons. The act of allowing an expert group to complete a task or process that isn't necessarily within your business scope has certain benefits. However, outsourcing does not have to include offshore workforces with complicated issues such as local culture, language barriers and time zones. Outsourcing can be done with companies in the United States and completed on time and within your budget.

All businesses will hit a point where they have to decide if it's better for someone in house to lead a project that may not be within their bounds of knowledge, or if it would be simpler and more cost effective to pull in a project manager.

How do you know when it's more effective to use a PM company?

[Find out here.](#)

Case Study: Governance

The Problem:

Two regionally-based clients approached PROGGEX with the need to create the framework around two specific initiatives to bring the clients into compliance with the Sarbanes Oxley Act of 2002 (SOX) and the development of standards for Electronic Medical Record (EMR) interoperability as one of the forefront items of the national health care agenda, Health Insurance Portability and Accountability

In This Issue

[Why a PMC is Good for Business](#)

[Case Study: Governance](#)

[Study Highlights PM Success](#)

News & Events



Proggex CEO Jim Stroh will speak at the "2008 Business Growth Expo" Tuesday, Oct. 28 at the Tampa Convention Center. Hear expert speakers and top executives, network with other businesses and grow your business with the hottest technology products and services.

Click [here](#) to learn more or

Act (HIPAA), respectively. Both initiatives had varying levels of understanding of the respective governance requirements, specifically in regards to information governance, and both had compliance deadlines that were already significantly behind schedule.

Team members were not practicing to a specific methodology due to a lack of understanding of the governance process and quality control. Master project plans did not exist nor clear direction of roles and responsibilities. As a result, there was a lack of clear assignments, commitments to delivery dates, and inadequate documentation in some meetings, especially critical working sessions. Also, with no overall communication protocol for governance requirements to be disseminated to the appropriate departments productivity was negatively impacted.

[Read the solution.](#)

Study Highlights PM Success

When it comes to value, executives strongly link project management with success. That's what a new, multi-million dollar, global Project Management Institute study shows. The results cover 65 case studies from around the world and over five years. They cover a variety of industries, large and small companies, government and not-for-profit enterprises.

Project Management practices correlate highly with:

- Project outcome satisfaction
- Achievement of project success
- Organizational project outcome success

"The data is very strong. When we say there's a correlation with executives connecting project management with success, believe it," said Edwin J. Andrews, Ph.D., PMI director of academic and educational programs and services.

The findings were presented at the PMI Research Conference in July in Warsaw, Poland.

[Read more about the study.](#)

to register for the expo.

PM Certified

Projects are often run by subject matter experts or "volunteered" project managers who are well intentioned but lack project management training and experience.

Let PROGGEX compliment your initiatives and bring forward the disciplines and the results from seasoned PMP Certified professionals.

[Join Our Mailing List!](#)

PROGGEX is the go-to company for Project Management expertise. Founded in 2003, PROGGEX is a rapidly growing industry leader helping clients achieve high-quality results on time and within budget, no matter the size or type of project. Unlike other firms, PROGGEX doesn't offer Project Management as simply one of a broad range of business consulting services. PROGGEX has successfully managed the progress and completion of projects spanning multiple countries and requiring the negotiation of diverse cultures. Our varied clientele operate in industries such as healthcare, finance, transportation, pharmaceutical, education and construction.