

October 2008





Navigating Economy Requires Positioning, Planning and Studied Approaches

Six Critical Steps to Minimize the Pain and Maximize the Gain

External economic forces are likely to propel companies into implementing change strategies to adjust to new economic realities, but these companies have to be flexible enough to be ready for an economic turnaround when it happens.

That's what the management at Proggex, the go-to company for project management, believes. Jim Stroh, Proggex CEO, says planning and change strategies are the key to guiding your business safely now and into the next economic upturn.

Stroh says companies shouldn't make changes that will prevent their businesses from rebounding when the economy bounces back. He says it's a fine line to balance your business and profitability while at the same time planning and preparing for future expansion.

Learn the six steps.



In This Issue

Navigating Economy
Requires Six Steps

Small Process Changes Increase Profits

Manage the Chaos

PMO Success Study

PMO Success Study

According to a CIO Insight study, while 86 percent of those who use a project management office say it leads to more successful projects, only 40 percent of CIOs say they have a PMO in place. No wonder only two thirds of projects are likely to come in on budget, and less than 60 percent are likely to achieve ROI targets.

Read more here.

Small Process Changes Increase Profits

For many small to midsized organizations the expense of implementing Six Sigma, Lean, TQM or any other process improvement methodology is cost prohibitive. However, these organizations can still achieve enormous results if they just implement the basic fundamentals of these disciplines along with managing the softer side of change.



All process methodologies build predictability by establishing a foundation of rigor, whereby repeatable, portable processes are defined, implemented and managed. This creates consistency within the organization of when and how tasks are completed which in turn produces a baseline for measuring process activities. One of the greatest advantages to implementing a defined and documented process is that it provides visibility to problems. And, minimizing problem management is the most cost effective activity an organization can implement.

Quick implementation tactics

Manage the Chaos in Your Organization

Do you struggle with changing priorities and how they negatively impact productivity? Performance seems to be slipping. You're not sure where time is being spent and if it is being spent on the right projects. How can you see where resources are being allocated and if they are working on tasks that will give your company the biggest benefits based on your business objectives and priorities? Do you need to know when new initiatives can be expected to start but have trouble figuring it out?

Your company needs projects to be prioritized appropriately, with an easy way to see what projects are active and coming next. You need to be kept up to date on performance of the active projects. You want to know how other projects and initiatives are impacted when the decision to switch directions occurs. True enterprise resource management is needed so that you can see when resources are expected to be available. Do you want a solution that is reliable and flexible put in place so that you can get the answers you need right away?

Read the solution.

PROGGEX is the go-to company for Project Management expertise. Founded in 2003, PROGGEX is a rapidly growing industry leader helping clients achieve high-quality results on time and within budget, no matter the size or type of project. Unlike other firms, PROGGEX doesn't offer Project Management as simply one of a broad range of business consulting services. PROGGEX has successfully managed the progress and completion of projects spanning multiple countries and requiring the negotiation of diverse cultures. Our varied clientele operate in industries such as healthcare, finance, transportation, pharmaceutical, education and construction.

Join Our Mailing List!

PM Certified

Projects are often run by subject matter experts or "volunteered" project managers who are well intentioned but lack project management training and experience.

Let PROGGEX
compliment your
initiatives and bring
forward the disciplines
and the results from
seasoned PMP Certified
professionals.

www.proggex.com

SafeUnsubscribe®
This email was sent to kkvakic@gmail.com by info@proggex.com.
Update Profile/Email Address | Instant removal with SafeUnsubscribe™ | Privacy Policy.

Email Marketing by Constant Contact

Proggex, Inc. | 19321 US Hwy 19 North Suite 308 C | Clearwater | FL | 33764